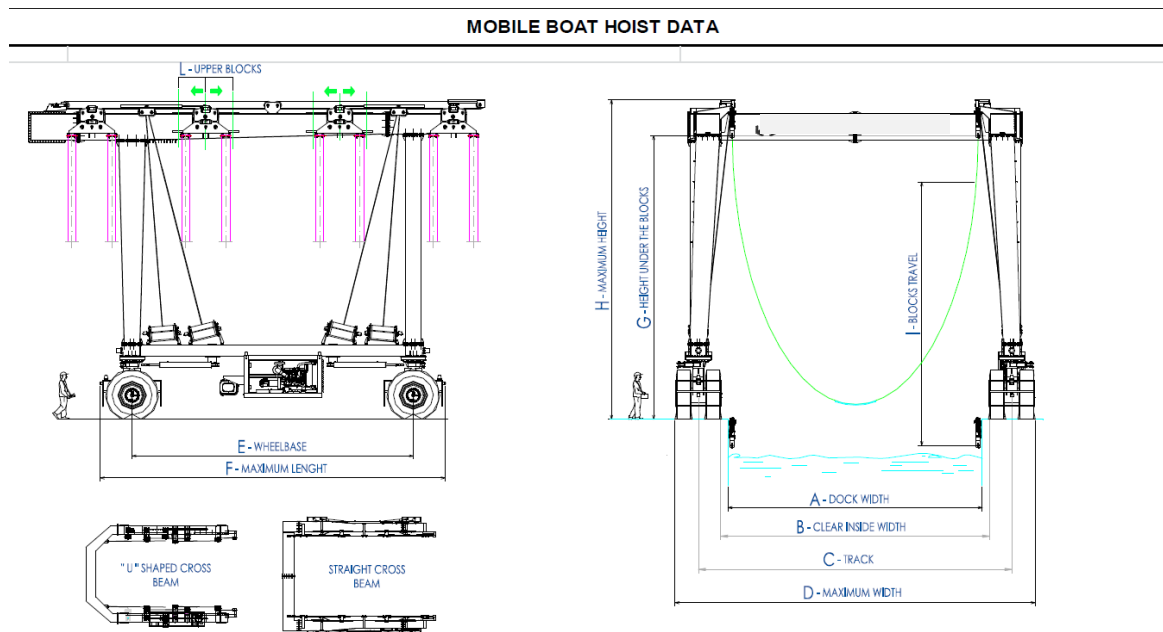


## Clarifications: Request for Quotations – Travel Lift (MMH Malta Ltd)

Q.1. In order to prepare a suitable and proper offer we need the info requested on this sheet. Can you please send at your earliest? The specifications lack this vital info.



0	WHEN DO YOU NEED THAT THE MOBILE MARINE HOIST BE DELIVERED ?	
		- within 7 Months
		- within 12 Months
		- within 24 Months
1	WHAT IS THE REQUIRED CAPACITY (TONS) OF THE MARINE HOIST?	
2	WHAT IS THE DOCK WIDTH? (SEE DRAWING AT POINT A)	
3	WHAT IS THE REQUIRED CLEAR INSIDE WIDTH OF THE MACHINE? (SEE DRAWING AT POINT B)	
4	WHAT IS THE REQUIRED TRACK OF THE MACHINE? (SEE DRAWING AT POINT C)	
5	WHAT IS THE MAXIMUM WIDTH OF THE MACHINE? (SEE DRAWING AT POINT D)	
6	WHAT IS THE REQUIRED WHEELBASE? (SEE DRAWING AT POINT E)	
7	WHAT IS THE MAXIMUM LENGTH OF THE MACHINE? (SEE DRAWING AT POINT F)	
8	WHAT IS THE REQUIRED HEIGHT UNDER THE BLOCKS? (SEE DRAWING AT POINT G)	
9	WHAT IS THE MAXIMUM HEIGHT OF THE MACHINE? (SEE DRAWING AT POINT H)	
10	WHAT IS THE REQUIRED BLOCKS TRAVEL? (SEE DRAWING AT POINT I)	
11	DO YOU NEED A MOVABLE UPPER BLOCKS? IF SO, WHAT IS THEIR REQUIRED TRAVEL? (SEE DRAWING AT POINT L)	
12	HOW MANY LIFTING POINTS (OR SLINGS) DO YOU NEED ON EACH SIDE OF THE MACHINE?	
13	DO YOU NEED A STRAIGHT CROSS BEAM OR A "U" SHAPED CROSS BEAM?	
14	DO YOU NEED A SPECIAL MACHINE (TROLLIFT) WITH VARIABLE TRACK FOR SAVING SPACE IN THE STORAGE AREA?	
15	ARE THERE SPECIAL REQUESTS ON THE MARINE HOIST SPEED?	
16	WHAT IS THE APPROXIMATELY DAILY RUNNING DISTANCE OF THE MARINE HOIST?	
17	HOW MANY APPROXIMATELY DAILY NUMBER OF LIFTING CYCLES?	
18	DO YOU WANT TWO OR FOUR STEERING WHEELS?	
	IS THE CAROUSEL STEERING REQUIRED?	
	IS THE 90°/LATERAL STEERING REQUIRED ?	
20	ARE THERE LIMITATIONS ON THE WHEELS WIDTH ?	
21	DO YOU PREFER THE CONTROL CABIN, RADIO REMOTE CONTROL OR BOTH?	
22	WHAT ARE THE GROUND CONDITIONS?	
23	WHAT IS THE MAXIMUM SLOPE?	
24	WHAT IS THE GROUND MADE OF?	
25	IS THE GROUND FLAT OR ARE THERE SAGS AND HOLES?	
26	WHAT IS THE MAXIMUM ALLOWED PRESSURE ON THE GROUND ?	
27	WHAT IS THE AVERAGE WORKING TEMPERATURE?	
28	ARE THERE SPECIAL WEATHER CONDITIONS LIKE SANDSTORMS, HEAVY SNOW, EXTREME HEAT, ETC.?	
29	ARE THE NIGHT WORKING LIGHTS REQUIRED?	
30	IN WHAT COUNTRY/CITY WILL THE MARINE HOIST BE USED?	
31	ARE THERE OTHER LIMITATIONS OR OTHER SIGNIFICANT PRECAUTIONS TO TAKE CARE OF?	

**A.1.** Thank you for your interest in the Request for Quotations issued by MMH Malta for a Travel Lift. Most of the information asked for in the request for clarifications has already been provided in the Request for Quotations issued. In this regard, may I invite you to go through the RfQ in detail. In cases, where information is not found in the RfQ, it means that no specific requirements are set as long as the proposed Travel Lift meets all the other criteria in the RfQ and does not compromise on the integrity of the structure, its safety and its ability to lift (out of the water), move and deposit vessels (on land) up to 700 tons and vice-versa. As for the ground, this is flat, in good condition and is made of concrete.

**Q.2.** As one of Malta's leading crane suppliers with more than 25 years in the sector, we feel confident of supplying you with a cost effective offer for such a crane. As we only started working now on this project we are kindly asking you whether you may entertain our request to extend the closing date by a week to give us time to submit a good and proper offer.

**A.2.** Regretfully we are committed and cannot extend the dead line.

**Q.3.** Just to be clear the quote shall be for the supply and delivery of the crane in question. Including cost for commissioning and installation. We shall have a lump sum price for the crane as follows: Item 1. Crane price ex-works; Item 2. Shipping to Delivery to Door, excluding unloading; Item 3. Installation and commissioning (labour element only). However **we shall not include** for the following: Unloading of crane from trucks or containers; Any forklifters or cranes, aerial platforms and logistics; Testing and certification; Additional manpower to help our technicians; Test weights procurement and logistics. Please confirm we have understood.

**A.3.** May I kindly ask you to refer to Sections 4 and 7 of the Request for Quotations, which provides the relevant details.

**Q.4.** Will the results be made visible to parties that have tendered or will all remain behind closed doors? And is the tender to be awarded on cheapest price assuming specs are being complied with?

**A. 4.** The company will send out an email to inform unsuccessful bidders about the winning company. The commitment is to ensure that all the requirements in the Request for Quotation are met, however there is no commitment to favour the cheapest offer.